



Chesapeake Bay & Rivers Association of REALTORS®, Inc.

2024 Rookie of the Year

Submission MUST be Typewritten or Computer Generated.

Only Salesperson Licensees are Eligible for this Award. Eligibility Period – January 1, 2023, through December 31, 2024

- All nominees must be CBRAR members.
- Nominations can be submitted by any member of CBRAR.
- Members can also nominate themselves.

To be eligible for this award, the nominee must be a newly licensed REALTOR® member during the calendar year beginning in January of the year in which the award period initiates. The nominee must be a member in good standing of the Chesapeake Bay & Rivers Association of REALTORS® (CBRAR). This award is an Individual award that is not open to teams. If your nominee was initially licensed on any date between January 1, 2023, and December 31, 2024, he/she is eligible for this award.

Objective: The purpose is to recognize the REALTOR® who is new to the profession, who promotes professionalism, generates enthusiasm, and best exemplifies the Code of Ethics of the National Association of REALTORS®. In addition, the nominee should have met the following criteria.

1. Demonstrated professional knowledge.
2. Participated in association activities.
3. Demonstrated service to clients.
4. Has demonstrated professional sales performance. *A minimum of 5 total transactions is required.*
5. Demonstrated civic involvement and/or community service.

Name of Nominee: _____

Firm: _____

Date Nominee Licensed: _____

Nominee's Contact Information: _____

ADDRESS THE FOLLOWING CRITERIA ON SEPARATE SHEETS OF PAPER. *LETTERS OF REFERENCE WILL NOT BE CONSIDERED.*

1. Demonstrated quality service to Clients (20 points)
2. List examples of nominee’s character and integrity (15 points)
3. Demonstrated professional knowledge. For example, course and seminars attended beyond requirements (15 points)
4. Demonstrated professional sales performance. Only contracts closed and secured from January 1, 2022, through December 31, 2023, will be counted in the minimum 5 transactions.
A minimum of 5 total transactions required. (35 points)
 - a. Number of closed transactions _____
 - b. Number of listings _____
5. Association Participation (10 points)
6. Civic involvement and/or community service (5 points) Current Year Only

**Completed nomination must be received at CBRAR Board Office no later than
3:00 p.m., Friday, January 31, 2025.**

Deliver to:

**Chesapeake Bay and Rivers Association of
REALTORS**

6814 Teagle Lane, Gloucester, VA 23061

Attention:

S. Jean Pierce, 2024 CBRAR Awards Committee Chair Marked “Confidential”

Late submissions will not be accepted. No exceptions!